JAMES LAKE

University of Tennessee
Department of Economics, Haslam School of Business
916 Volunteer Blvd
Knoxville, TN 37916

Citizenship: Australia, USA
Date of Birth: February 21, 1982
Website: http://volweb.utk.edu/jlake7
Email: jlake7@utk.edu
Twitter: @jameswesleylake

EMPLOYMENT

Associate Professor, University of Tennessee, Fall 2022 – present
Associate Professor, Southern Methodist University, Fall 2018 – Fall 2022
Assistant Professor, Southern Methodist University, Fall 2012 – Fall 2018

RESEARCH VISITS

Monash University, January-July 2022

Monash University, July 2021

CESifo, May 2018

George Washington University, Fall 2015

PROFESSIONAL SERVICE

Associate Editor, Canadian Journal of Economics, 2022 – present
CESifo Research Network Affiliate, 2018 – present
Board of Directors, Midwest International Economics Group, 2015 – present

EDUCATION

Ph.D. in Economics, Johns Hopkins University, July 2012

M.A. in Economics, Johns Hopkins University, October 2007

M.Phil. in Economics, *first class honors*, Monash University, Australia, May 2006

B.Econ, *first class honors*, Monash University, Australia, November 2003

B.Acc, Monash University, Australia, November 2002

RESEARCH INTERESTS

International Trade, Game Theory, Applied Econometrics

PUBLICATIONS

Trade and US ineqality in the Tokyo Round, with Andrew Greenland (North Carolina State University) and John Lopresti (William & Mary). *Review of Economics and Statistics*. Forthcoming

The evolution of trade barriers in the 21st century. *Elgar Encyclopedia of International Trade*. Devashish Mitra and Jha Priyaranjan, editors. Edward Elgar, Northhampton, Mass. Forthcoming.

Local labor market impacts of the 2002 Bush steel tariffs, with Ding Liu (Southern Methodist

University). *AEJ: Economic Policy*, 2025, November, 17(4) 292-330.

The 2020 US Presidential election and Trump's trade war, with Jun Nie (Southern Methodist University). *European Journal of Political Economy*, 2023, June, 102338.

Contesting an International Trade Agreement, with Matt Cole (California Polytechnic State University) and Ben Zissimos (U of Exeter). *Journal of International Economics*, 2021, January, 103410.

Phase out tariffs, phase in trade?, with Tibor Besedes (Georgia Tech) and Tristan Kohl (U of Groningen). *Journal of International Economics*, 2020, November, 103385.

Tariff bindings and the dynamic formation of Preferential Trade Agreements, with Moise Nken (Ryerson) and Halis M. Yildiz (Ryerson). *Journal of International Economics*, 2020, January, 103279.

Preferential Trade Agreements: Recent theoretical and empirical developments, with Pravin Krishna (Johns Hopkins). *Oxford Research Encyclopedia of Economics and Finance*, 2019.

Dynamic formation of Preferential Trade Agreements: The role of flexibility. *Canadian Journal of Economics*, 2019, 52(1), 132-177.

Are global trade negotiations behind a fragmented world of "gated globalization"?, with Santanu Roy (Southern Methodist University). *Journal of International Economics*, 2017, 108, 117-136.

Free Trade Agreements as dynamic farsighted networks, *Economic Inquiry*, 2017, 55(1), 31-50

On the different geographic characteristics of Free Trade Agreements and Customs Unions, with Halis M. Yildiz (Ryerson). *Journal of International Economics*, 2016, 103, 213-233

Could tariffs be pro-cyclical?, with Maia Linask (U of Richmond). *Journal of International Economics*, 2016, 103, 124-146

Domestic political competition and pro-cyclical import protection, with Maia Linask (U of Richmond), *Review of International Economics* 2016, 24(3), 564-591

An empirical analysis of trade related redistribution and the political viability of free trade, with Dann Millimet (Southern Methodist University), *Journal of International Economics*, 2016, 99, 156-178

Costly distribution and the non-equivalence of tariffs and quotas, with Maia Linask (U of Richmond), *Public Choice*, 2015, 165(3), 211-238

Revisiting the link between PAC contributions and lobbying expenditures, *European Journal of Political Economy* 2015, 37, 86–101

WORKING PAPERS

The GATT versus inflation: Tokyo drift, with Andrew Greenland (North Carolina State University) and John Lopresti (William & Mary). *Under review*

Contesting an international environmental agreement, with Matt Cole (Cal Poly) and Ben Zissimos (U of Exeter). *Under review*

Good jobs, bad jobs: what's trade got to do with it?, with Dann Millimet (Southern Methodist University)

Heterogeneous job polarization in the US, with Dann Millimet (Southern Methodist University)

Dynamic farsighted networks with endogenous opportunities of link formation

WORK IN PROGRESS

Same old trade shocks, with Andrew Greenland (North Carolina State University) and John Lopresti (William & Mary)

The local labor market effects of the Tokyo Round, with Fernanda Carriedo-Fagan (University of Tennessee), Andrew Greenland (North Carolina State University) and John Lopresti (William & Mary)

Specific tariffs and price volatility, with Andrew Greenland (North Carolina State University), John Lopresti (William & Mary), and Zihan Zhang (North Carolina State University)

Trade Restrictiveness Indices 2.0, with Massimilano Cali (World Bank), Aufa Doraset (World Bank) and Laura Puzzello (Monash University)

Plurilateral agreements and the pursuit of global free trade, with Lasha Chochua (Bielefeld University) and Gerald Willman (Bielefeld University)

Structural transformation and labor mobility over the life cycle, with Masha Brussevich (IMF) and Mike Sposi (Dallas Fed)

The changing nature of protection and its consequences for welfare: Evidence from Indonesia, with Massimilano Cali (World Bank), Aufa Doraset (World Bank) and Laura Puzzello (Monash University)

Lobbying for tariff phaseouts in US bilateral Free Trade Agreements, with Shushanik Hakobyan (IMF) and Tristan Kohl (U of Groningen)

NON-ACADEMIC WRITING AND MEDIA

WVLT (Knoxville CBS affiliate) interview on Trump tariffs, April 2 2025.

WATE6 (Knoxville ABC affiliate) interview on Trump tariffs, March 9 2025.

You Might Be Right Podcast, *Is this the end of free trade?*, March 6 2025.

Risk of a trade war rises as Trump boosts tariffs globally, *Christian Science Monitor*, by Laurent Belsie, February 11 2025.

WBIR (Knoxville NBC affiliate) interview on Trump tariffs, February 4 2025.

WVLT (Knoxville CBS affiliate) interview on rare earths and critical minerals tariffs, November 27 2024.

Local labor market effects of the 2002 Bush steel tariffs, *Research Briefs in Economic Policy*, May 17 2023, No. 332, Cato Institute.

The Importance (or not) of Bilateral Trade Deficits, National Economic Education Delegation (NEED) blog, March 24, 2020.

Market Scale podcast: U.S. and China Trade War, and Why Experts Disagree on its Impact, July 31, 2019.

NBC5 interview: Economic impact of possible border shutdown, April 2, 2019.

What 4 economists say about the state of the union, *The Conversation*, January 30, 2019.

Trump was dealt a winning hand on trade – his hardball negotiating tactics are squandering it, *The Conversation*, November 29, 2018.

Don't Blame Trade for Killing the Middle-Tier Jobs We Need, *The Catalyst*, Fall 2018, Issue 12, George W. Bush Institute

Executive Trade Policy Authority: A Threat to America's Global Leadership on Trade, George W. Bush Institute, July 31, 2018

Withdrawal from the World Trade Organization Would Be a Mistake, George W. Bush Institute, July 10, 2018

ACADEMIC PRESENTATIONS

* Indicates keynote lecture

2026: University of Houston, University of New South Wales (scheduled), University of Sydney (scheduled)
2025: Macquarie University, Southern Methodist University, Universite Laval, Online Australasian International Trade Seminar (OASIS), Spring Midwest Trade Meetings, Melbourne Empirical Trade Conference, Southern Economics Association Meetings
2024: University of Melbourne, Toronto Metropolitan University, Australasian Trade Workshop, Melbourne Empirical Trade Workshop

2023: Vanderbilt, Purdue, San Diego State, Western Economic Association International Meetings (Melbourne), CESifo Global Economy Conference

2022: *Global Value Chain Research & Training Workshop, U of Tennessee, USITC, Online Australasian International Trade Seminar (OASIS), Queensland University of Technology, WTO Workshop at Bielefeld University, Fall Midwest Trade Meetings

2021: Southern Economics Association, Fall Midwest Trade Meetings, University of Texas San Antonio, Empirical Trade Online Seminar, Monash University, Asia Pacific Trade Seminars, Deakin University

2020: WTO Workshop at Bielefeld University (COVID cancelled), Australasian Trade Workshop (COVID cancelled)

2019: Texas A&M (Corpus Christi), Stanford

2018: ASSA Meetings, Texas A&M (Ag Econ), LMU Munich, Syracuse, Spring Midwest Trade Meetings, Cal Poly Trade Workshop, Fall Midwest Trade Meetings, Texas Theory Camp

2017: University of Indiana

2016: FGV-EESP (Sao Paulo School of Economics), Pontifica Universidad Javeriana, U of Oklahoma, Southern Economic Association, Fall Midwest Trade Meetings

2015: Georgia Tech, Washington and Lee University, University of Richmond, George Washington University, USITC, Ryerson, Spring Midwest Trade Meetings, Fall Midwest Trade Meetings, Asia Pacific Trade Seminars, SAET conference, UECE Lisbon Meetings in Game Theory and Applications, Washington DC Junior Trade Study Group

2014: KU Leuven Workshop on Trade Agreements, Spring Midwest Trade Meetings, Silvaplana Workshop in Political Economy, Kansas State University, Texas Theory Camp

2013: LSU Conference on Networks, Australasian Trade Conference, Monash University, University of New South Wales, Ryerson, Spring Midwest Trade Meetings, Fall Midwest Trade Meetings

2012: CIRANO Workshop on Networks in Trade and Finance, Fall Midwest Trade Meetings, Texas Theory Camp, Southern Methodist University, College of William and Mary,

U of Memphis, SAIS Bologna

2011: European Economic Association Meetings, Stony Brook Game Theory Festival–Workshop on Game Theory in Trade and Development, Asia Pacific Trade Seminars, Western Economic Association, Public Economic Theory Conference, Spring Midwest Trade Meetings

2010: Eastern Economic Association

PUBLIC LECTURES & SPEAKING

2019: Texas A&M (Corpus Christi), 2019 Commerce Street Annual Investment Conference, Dallas Association for Business Economics (Fall Meeting), Adam Smith Society debate on Trade Policy & Tariffs

2018: Federal Reserve Bank of Houston (International Marketplace), SeatonHill, SMU Cox Business School (SBI Program), SMU Alexander Hamilton Society, Owens Conference (SMU Tower Center & Federal Reserve Bank of Dallas)

2017: SMU Cox Business School (ProMexico Board Program)

2016: Pontifica Universidad Javeriana

GRANTS

Lobbying for tariff phaseouts in US bilateral Free Trade Agreements, George W. Bush Institute - SMU Economic Growth Initiative Research Grant, $3000, 2019-2021

REFEREE & REVIEWER

Referee: AEJ: Micro, AEJ: Policy, American Law and Economics Review, American Political Science Review, Applied Economics Letters, B.E. Journal of Macroeconomics, Canadian Journal of Economics, Contemporary Economic Policy, Ecological Economics, Econometrica, Economic Analysis & Policy, Economic Inquiry, Economic Modeling, Economic Record, Economic Systems, Economic Theory, Economics and Politics, Economics Bulletin, Economics Letters, Empirical Economics, European Economic Review, European Journal of Political Economy, International Economic Review, International Economics, International Political Science Review, International Politics, International Review of Economics and Finance, International Tax & Public Finance, International Trade Journal, Journal of Asian Economics, Journal of Economic Behavior and Organization, Journal of Economics and Management Strategy, Journal of Environmental Economics & Management, Journal of Human Resources, Journal of International Economics, Journal of International Trade and Economic Development, Journal of Population Economics, Journal of Political Economy: Microeconomics, Journal of Regional Science, Oxford Research Encyclopedia of Economics and Finance, Pacific Economic Review, Public Choice, Review of International Economics, Review of International Organizations, Review of World Economics, Scandinavian Journal of Economics, Southern Economic Journal, World Economy, World Trade Review

Reviewer: National Science Foundation

TEACHING

UTK

PhD: Microeconomic Theory

Undergraduate: International Economics for Business

SMU

Undergraduate: International Trade

Masters: International Trade

PhD: International Trade

Johns Hopkins University

Undergraduate: Econometrics, Elements of Macroeconomics

Masters: Econometrics (online)

STUDENT ADVISING

PhD

Current: Pengzhen Li

Jun Nie (2025, University of Miami Ohio)

Ding Liu (co-chair, 2022, Analysis Group)

Aastha Gupta (2022, Western Illinois University)

Ben Stutts (chair, 2021, ICF)

Soeun Park (2020, Korea Institute for Health and Social Affairs)

Sanchari Choudhury (2018, Saint Xavier's University)

Mu Liu (2017, Sabre)

Sunghoon Chung (2013, Korea Development Institute)

Undergraduate

Visakh Madathil (2022, Amazon Web Services)

Jesse LaBelle (2020, St.Louis Fed RA program, U Michigan Economics PhD program)

Kelsey Shipman (2020, Fed Board RA program, Harvard Business School Pre-Doc program, U Wisconsin PhD program)

Andrew Sneed (2020, Scalar Gauge Fund)

AWARDS & HONORS

Provost's Emerging Leaders Program (2020)

Nominated for Altshuler Distinguished Teaching Professor Award (2020)

Barbara and James Mangum Teaching Award (2017)

Nominated for Golden Mustang Teaching Award (2016)

Professor Joel Dean Undergraduate Teaching Award (2011)

SERVICE

UTK

University

Clicker advisory committee, Fall 2022 - Fall 2023

Department of Economics

Graduate Committee: Fall 2022 - present

Greer Seminar Series Coordinator: Fall 2023 - present

Empirical Investigations in International Trade (EIIT) at UTK: Fall 2025

Chair of Macroeconomics Search Committee: 2024/2025

Midwest Economic Theory & International Trade Conference organizer at UTK: Spring 2023

SMU

University

Search committee for the Dean of Moody Graduate School: 2021

University Research Council Travel & Research Grant Committee: Fall 2020 - Fall 2022

Faculty Senate Graduate Research & Education Committee: Fall 2020 - Spring 2022

Academic Technology Council: Summer 2018 - Summer 2021

Platform Marshall, University Commencement: December 2019

Marshall, University Commencement: May 2015

Dedman College

Faculty Council, Dedman College: Fall 2020 - Fall 2022

Department of Economics

Director of Doctoral Studies: Fall 2020 - Fall 2022

Microeconomics PhD student workshop organizer: Fall 2020 - Spring 2022

Department website coordinator: Fall 2018 - Spring 2022

Graduate Committee: 2018/19, 2019/20

Junior recruiting committee: 2014/15, 2015/16, 2016/17, 2017/18, 2019/20

Midwest Economic Theory & International Trade Conference organizer at SMU: Fall 2017

Brown bag coordinator: 2016/17

Seminar series coordinator: 2014/15